Bank of Ireland

Investment Research* February 2023

are saving for something other than day-to-day expenses



49% Holiday/

travel

21% Children's 46% Rainy day fund

17% Deposit for a mortgage Home renovations

11%

Wedding/ Investments celebration

22%

New car

9%

Where do they keep their savings?



70% saving /deposit account

35% current account

19% investment account 11% in cash

> From all the above options for your money, only investing gives you the potential to grow your money over time.

28%

of men hold an investment account versus

10% of women

Men claim better knowledge levels about investing:

describe their

63% men knowledge of 34% investing as poor.

Only rate their knowledge of investing as good.



Men more likely to consider investing than women:

say they would consider investing





Main barriers to investing:

Afraid of losing some or all of my money

34%

Don't feel I have enough money to really invest

36%

Afraid of my money being tied up for a long time

31%

Don't know enough about investments/lack of knowledge

Who do people get advice from about investing:



have never spoken to anyone about investing.





Family members are the greatest influencers



Friend



Financial Advisor



Union

Bank/Credit Accountant

6%



Bernard Walsh, **Head of Pensions** & Investments

What's key for savers, and for Bank of Ireland, is to find the right balance so that our customers can potentially earn the return on investment they desire, but also remain in a position to stay comfortable in order to deal with all life throws at them along the way. This is where good advice really plays its part in helping people make an informed choice about what's right for them, and why it is so important to talk with a qualified financial advisor.

If you'd like to speak to a Wealth advisor about your investing options, go to

bankofireland.com/exploreinvesting

*Bank of Ireland conducted this nationally representative Invested survey amongst 1,000 adults (18-65yrs) in Ireland as part of nationwide research across consumers with Behaviour & Attitudes between February 7 - 14 2023.

